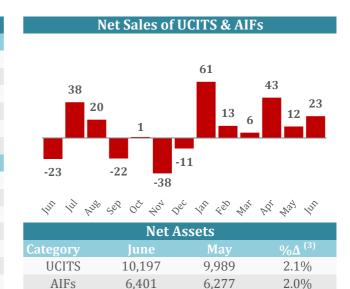


| Net Sales in 2019  |       |       |       |  |
|--------------------|-------|-------|-------|--|
| UCITS              | June  | May   | YTD   |  |
| Equity             | -1.1  | -21.9 | -62.0 |  |
| Bond               | 27.3  | 23.3  | 152.8 |  |
| Multi-asset        | -5.7  | -2.2  | -5.7  |  |
| Money Market       | -11.9 | 2.9   | 15.1  |  |
| Other              | -1.9  | -1.3  | -14.3 |  |
| Total              | 6.8   | 0.8   | 85.9  |  |
| AIFs (2)           | June  | May   | YTD   |  |
| Equity             | 0.0   | -2.0  | -9.6  |  |
| Bond               | 4.0   | 0.4   | 7.3   |  |
| Multi-asset        | 2.6   | 2.2   | 16.6  |  |
| Money Market       | 1.6   | 0.6   | -19.9 |  |
| Real Estate        | 1.3   | 1.5   | 12.1  |  |
| Other              | 7.1   | 8.9   | 66.3  |  |
| Total              | 16.6  | 11.5  | 72.8  |  |
| <b>Grand Total</b> | 23.5  | 12.4  | 158.7 |  |



16,265

2.1%

| Net Sales of UCITS                                    |  |   | Net Sales of AIFs                                     |
|---|--|---|---|
| Long-term Funds                                       | Equity Funds   | Money Market Funds  | Real Estate Funds                                     |
| 17 8 15 10 16 14 19 -4 -11 -41 -27 -28 -2 -41 -27 -28 | 10 5 4 3 1  -3 -2 -9 -4 -1 -1  -23 -22  UF 13 15 5 5 0 0 0 0 0 0 0 0 0 0 10 10 10 10 10 10 1 | 33<br>14<br>4<br>17<br>13<br>3<br>-4<br>-2<br>-21<br>-13<br>-12<br>-21<br>-13<br>-12<br>-12<br>-13<br>-15<br>-16<br>-21<br>-15<br>-16<br>-16<br>-17<br>-18<br>-18<br>-18<br>-18<br>-18<br>-18<br>-18<br>-18 |   |
| Bond Funds  | Multi-asset Funds  | Other Funds   | All AIFs  |
| 4 21 14 25 23 27<br>-6 -2 -10 -24-17 -5               | 7 5 6 2 4  | -2 -1 -1 -4 -10-5 -6 -5 -1 -2 -2 -1 -2  | 3 7 18 9 9 2 12 7 17 12 17<br>-7                      |
| 2 3 4 5 4 0 6 6 6 4 6 4 6 4 6 4 6 4 6 4 6 6 6 6       | 2 2 4 4 4 4 6 6 6 4 6 4 4 4 4 4 4 4 4 4  | \$ 19 48 80 05 70, do 12 12 44 45, 12, 12   | 12 13 13 13 13 12 12 12 12 12 12 12 12 12 12 12 12 12 |

(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions. (2) Data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIF" category due to unavailability of breakdown. (3) Percentage change compares net assets at end June 2019 and May April 2019.